



# Network Partners Profile

RELIABILITY. FLEXIBILITY. SIMPLICITY. WE OFFER MORE THAN INSURANCE

## Galicia Seguros – Argentina

- Founded in 1996
- Major player in Argentina for life and health insurance
- Fitch “AA”
- Distribution organization: Group life 50.15%, Personal Accidents 14.54%, Others 2.52%, Multichannel distribution via intermediaries and directly
- Member of the Swiss Life Network since 2000

### Coverages & Products

#### Types of Employee Benefits

- ★ Group life (mandatory or voluntary lump sum cover)
- ★ Accidental death, disability & dismemberment (rider)
- ★ Long-term & short-term disability (lump sum – rider)
- ★ Group health & medical expenses
- ★ Burial coverage (lump sum)
- ★ Posthumous child (lump sum)
- ★ Organ transplant
- ★ Spouse coverage (rider)
- ❖ Endowment / Whole life

- ★ Coverage available and poolable
- ❖ Coverage available but not poolable

### Reliability

- Grupo Financiero Galicia is a financial services holding company, which owns 93.5% of Banco Galicia, one of the largest private banks in the Argentine financial market
- ISO 9001: 2008 certification
- One of the top 10 life insurance companies in Argentina, with 5.63% of market share in all risks category and 6,24% in group life insurance
- Ranked among the five most important companies in group life
- Long-standing and deep-rooted client relationships

### Flexibility

- Wide range of life insurance products for different populations, as well as P&C insurance products
- Modular solutions and services
- Volume discounts on premiums in group business
- Monthly, quarterly and annual premium payments
- Attractive free cover limits for multinationals
- Wealth program for key account targets

### Simplicity

- Exclusive contact area for all requests and inquiries
- Certified process in customer services with the commitment on continuous improvement