

# Network Partners Profile

RELIABILITY. FLEXIBILITY. SIMPLICITY. WE OFFER MORE THAN INSURANCE.

## INPAO Dental – Brazil

- One of the largest privately held companies for dental assistance
- Founded in 1964
- 1.500 clients with 350.000 beneficiaries
- Authorized network with 20.000 options
- 100 employees
- Member of the Swiss Life Network since 2019
- Multichannel distribution model through direct sales, brokers and consultants
- Specialized and dedicated exclusively to the dental market

## Coverages & Products

### Types of Employee Benefits

- ★ Dental Insurance

★ Coverage available and poolable

### Reliability

- Our call center is totally supported by internal dentists
- Our company is well-established for more than 50 years between the greatest players on the national market
- Low dentists turnover: about 1,7%
- Loyalty: 80% of the clients are more than five years with INPAO Dental

### Flexibility

- The client can refer a dentist who is not previously in authorized network
- Special services and solutions according clients' necessities
- Our service is available for entire national territory, mainly 27 capital cities
- Specialized team to support great companies in their needs
- International reimbursement for urgences
- Sustainability of operation, quality control and claims management
- One of the lower indexes of complaints

### Simplicity

- Offer prevention and awareness campaigns
- 24/7 assistance and services by own call center
- No need authorization for a dentist appointment
- All the procedures are allowed on-line
- Optimized professional network with 17 beneficiaries for each dentist