



# Network Partners Profile

RELIABILITY. FLEXIBILITY. SIMPLICITY. WE OFFER MORE THAN INSURANCE

## MAG (Mongeral Aegon) – Brazil

- Founded in 1835
- More than 2 million clients all over Brazil
- Third largest Brazilian independent life insurance company and leader in 12 states of the country
- Partnership with more than 4,000 brokers who distribute its products all over the country
- BRL 393 billion of insured capital (December 2018)
- Third oldest company operating uninterruptedly in Brazil

### Coverages & Products

#### Types of Employee Benefits

- ★ Individual life insurance
- ★ Group life insurance
- ★ Death
- ★ Disability
- ★ Critical Illness
- ★ Funeral
- ★ Temporary Disability
- ★ Hospital Expenses
- ★ Pension
- ★ Medical Expenses
- ★ Death with withdrawal

★ Coverage available and poolable

### Reliability

- More than 2 million clients in Brazil
- Third largest Brazilian independent life insurance company and leader in 12 states of the country
- More than 800 business partners
- 185 years working uninterrupted
- MQ2 Moody's rating has been accredited to Mongeral Aegon Investimentos, asset of Mongeral Aegon Group
- JV with BANCOOB, allowing bancassurance distribution in over 3,000 branches to more than **4.3 million associates**
- **BRL 397 millions** of paid benefits

### Flexibility

- Customized insurance for people and companies
- Recognized by **consultative-based sales**, meeting the needs and profile of each client
- Solutions with home and vehicle Assistance
- Driven to help people achieve a lifetime of financial security
- Monthly, quarterly and annual premium payments
- Cover limits until BRL 25 millions

### Simplicity

- Efficient risk analysis process
- Dedicated call centers for brokers, costumers and beneficiaries
- 100% digital selling process
- Web platform to manage insurance contracts