



SwissLife
Global Solutions

Network Partners Profile

RELIABILITY. FLEXIBILITY. SIMPLICITY. WE OFFER MORE THAN INSURANCE

Seguros El Roble – Guatemala

- Founded in 1973
- Offers both life and non-life insurance including group life, medical, and accidental death and dismemberment
- Rated AA by Fitch Ratings
- 600 Employees, with 20% of them supporting life and health insurances

Coverages & Products

Types of Employee Benefits

- ★ Group life
- ★ Accidental death & dismemberment
- ★ Life and Health
- ★ Funeral expenses (rider)

★ Coverage available and poolable

Reliability

- Belongs to Corporacion BI, which has more than 50 years of experience in Guatemala, making it the most prestigious group in the market
- One of the largest health insurance companies in Guatemala
- Solid financial strength with over GTQ 718 million in reserves and investments of GTQ 813 million
- 27% market share in health insurance and 20% market share in life and accident insurance

Flexibility

- Modular and customized plans for all local and international company structures and sizes, and for different employee categories
- Largest PPO for health coverages in Guatemala with RobleRed supported by our own App
- 24-hour service for health emergencies and medical assistance (call center, home doctor visit, road/air ambulance)

Simplicity

- Personalized service through highly systemized processes on the internet and RobleRed App in which the insured employees or employers can check and monitor their coverages, including claims management
- Pay claim settlements via bank transfers to any bank