



SwissLife  
Global Solutions

# Network Partners Profile

RELIABILITY. FLEXIBILITY. SIMPLICITY. WE OFFER MORE THAN INSURANCE

## Seguros de Occidente – Guatemala

- Founded in 1979
- Offers both life and non-life insurance including group life, medical, and accidental death and dismemberment
- Rated A+ stable, re-assigned by Fitch Ratings
- 150 Employees, with 80% of them supporting life and health insurances
- Member of the Swiss Life Network since 1989

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### Coverages & Products

#### Types of Employee Benefits

- ★ Group life
- ★ Accidental death & dismemberment
- ★ Medical
- ★ Funeral expenses (rider)

★ Coverage available and poolable

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### Reliability

- Belongs to the Occidente Financial Group, which has more than 125 years of experience in Guatemala, making it the most prestigious group in the market
- One of the largest life insurance companies in Guatemala
- Solid financial strength with over GTQ 506 million in reserves
- 28% market share in life insurance

### Flexibility

- Modular and customized plans for all local and international company structures and sizes, and for different employee categories
- Largest PPO for health coverages in Guatemala
- 24-hour service for health emergencies and medical assistance (call center, home doctor visit, road/air ambulance)

### Simplicity

- Personalized service through highly systemized processes on the internet with which the insured employees or employers can check and monitor their coverages, including claims management
- Pay claim settlements via bank transfers to any bank