



Network Partners Profile

RELIABILITY. FLEXIBILITY. SIMPLICITY. WE OFFER MORE THAN INSURANCE

MAPFRE Panamá – Panama

- Founded in 1968
- Offers a wide range of solutions and services for life and health cover
- Rated A by A.M. Best
- Multichannel approach with a large percentage of brokers
- Member of the Swiss Life Network since 1989

Coverages & Products

Types of Employee Benefits

- ★ Group life & survivors' pension
- ★ Disability pension / lump sum (rider)
- ★ Accidental death & dismemberment (rider)
- ★ Medical
- ❖ Annuities / pension plans

Financial Products

- Company-specific portfolios
- Fiduciary services

Other Products & Services

- Wellbeing: prevention program

- ★ Coverage available and poolable
- ❖ Coverage available but not poolable
- Product available

Reliability

- Market share of 15.5% in all business lines
- 2nd largest company in the market with highest compound growth over the past 5 years
- Large client base with over 210,000 clients, who place their confidence in the products and services on offer
- Nationwide coverage through its offices in the cities of Panama, David, Chitre, Santiago, Penonome, Chorrera and Colon

Flexibility

- Provides group term life, accidental death and disability, group health insurance and pension plans
- Also offers individual life insurance (including Universal Life) and an extensive product portfolio of property and casualty
- Modular standard and customized plans for all company types and sizes
- In-house Actuarial Team that offers custom solutions in a great time to market
- Regional hub for Mapfre's health business operations
- Regional team fully focused on delivering superior value

Simplicity

- One dedicated multi-language point of contact
- Fully automated web enabled administration software (administration, reporting, daily claims, loss ratio reports, among others)