



# Network Partners Profile

RELIABILITY. FLEXIBILITY. SIMPLICITY. WE OFFER MORE THAN INSURANCE

## China Life Insurance – China

- Founded in 1949
- China Life is a major player in China for life insurance, pension (annuity) and health insurance
- Rated A+ by Fitch and Aa3 by Moody's
- Has the most extensive nationwide distribution network, comprising: 1,290,000 exclusive agents; 60,000 group business sales representatives and 174,000 banc assurance sales people covering 50,000 bancassurance outlets
- Member of the Swiss Life Network since 2011

### Coverages & Products

#### Types of Employee Benefits

- ★ Group life
- ★ Accidental death
- ★ Total and permanent disability
- ★ Critical illness
- ★ Group medical
- ❖ Group pensions & annuity products

#### Other Products & Services

- Wellbeing: prevention and back-to-work program
- Benchmarking services

- ★ Coverage available and poolable
- ❖ Coverage available but not poolable
- Product available

### Reliability

- Part of the China Life Insurance (Group) Company - the largest commercial insurance group in China - with business in life insurance, property & casualty, pension plans (corporate annuity), asset management, industrial investments and overseas operations
- Leading market position with 45% market share
- Fortune 500 and Forbes Global 2000 company, and one of the "China's 500 Most Valuable Brands"
- Long-standing client relationship of average 10 years and 80% retention

### Flexibility

- Wider range of solutions in the market
- Centralised administration and nationwide services
- Most extensive nationwide distribution network and sales force
- Strong partnership with the third-party service company
- On-spot claim service and insurance consultation available

### Simplicity

- One dedicated English speaking point of contact for all local request and inquiries
- Dedicated service team with most extensive customer service network throughout China
- Online client self-service platform
- Full capacity to provide the employees a wide range of individual products