



Network Partners Profile

RELIABILITY. FLEXIBILITY. SIMPLICITY. WE OFFER MORE THAN INSURANCE

Ping An of China – China

- Founded in 1988
- Major player in China for life insurance, pension (annuities) and health insurance
- Rated AAA by both China Chengxin International Credit Rating Company (affiliated to Fitch) and Dagong Global Credit Rating Co., Ltd (affiliated to Moody's)
- More than 549,000 sales agents and over 4,400 branch offices nationwide
- Member of the Swiss Life Network since 2005

Coverages & Products

Types of Employee Benefits

- ★ Group life
- ★ Total & permanent disability lump sum
- ★ Group medical
- ★ Group dread disease
- ★ Group accidental death & dismemberment
- ❖ Group pensions & annuity products
- ❖ Disability insurance

Other Products & Services

- ☑ Wellbeing: prevention and back-to-work program
- ☑ Benchmarking services

- ★ Coverage available and poolable
- ❖ Coverage available but not poolable
- ☑ Product/Service available

Reliability

- Market leader with 37% market share in group business
- Provides various financial services including insurance, banking and investment management to more than 80 million customers
- Long-standing client relationship: 220,000 group clients, 54 million individual clients

Flexibility

- Strong multi-channel distribution capability including bank assurance arrangements
- Corporate culture focused on effective adoption of international practices
- Under an integrated financial services platform, provide customer flexible and one-stop financial solution

Simplicity

- One dedicated English speaking point of contact for all local requests and inquiries
- Leading and innovative customer service
- Aims to build a world-class professional and simple operation platform