



Network Partners Profile

RELIABILITY. FLEXIBILITY. SIMPLICITY. WE OFFER MORE THAN INSURANCE

NN Group (former Delta Lloyd Life) – Belgium

- Founded in 2001
- Major player in Belgium for group life insurance and pension
- Rated A+ by Standard & Poor's
- Distribution organization: mainly via brokers, independent actuarial consultancies, bank insurance partnership as well as a dedicated own sales force of employee benefit consultants
- Member of the Swiss Life Network since 1962

Coverages & Products

Types of Employee Benefits

- ★ Old age pension (lump sum)
- ★ Disability pension (lump sum - rider)
- ★ Group life & survivors' pension
- ★ Accidental death & dismemberment (rider)
- ★ Endowment

Financial Products

- Deposit administration
- Pooled investment funds
- Company-specific portfolios
- Separate accounts

- ★ Coverage available and poolable (if more than 10 plan members)
- Product available

Reliability

- Delta Lloyd Life is part of the Delta Lloyd Group, the third largest Dutch financial services provider and among the top 5 players in Employee Benefits
- Long-standing client relationship: average corporate client relationship in excess of 10 years
- Market leading cafeteria plans

Flexibility

- Special benefits and solutions: separate accounts for large clients combining both insurance branches 21 (guaranteed interest rates) and 23 (unit linked) to ensure customized asset allocation to match clients' liability profile (duration, maturity, etc.)
- Customised Service Level Agreements
- Volume discount on administration charges granted on the basis of the total annual premium
- Local experience rating available for large groups if not pooled

Simplicity

- One dedicated English speaking point of contact for all local requests and inquiries
- MyWorkplace: user-friendly and secure state-of-the-art interface allowing an employer to administer the benefit schemes
- Extensive information available for staff with emphasis on individual pension and financial planning
- Assistance to clients and consultants in observing different accounting standards (delivery and processing of data and other requirements)