



# Network Partners Profile

RELIABILITY. FLEXIBILITY. SIMPLICITY. WE OFFER MORE THAN INSURANCE

## Kooperativa pojišťovna, a.s., Vienna Insurance Group – Czech Republic

- Founded in 1991
- Provides a full range of solutions and services for life and health cover
- 8 branch offices with 300 sales points and more than 2,500 internal sales agents and extensive cooperation with a vast majority of brokers and networks on the market
- Member of the Swiss Life Network since 1993

### Coverages & Products

#### Types of Employee Benefits

- ★ Group life and Group risk
- ★ Accidental death & dismemberment
- ★ Disability pension (rider)
- ❖ Endowment
- ❖ Medical

#### Financial Products

- Old age pension (pension funds supported by the state)

- ★ Coverage available and poolable
- ❖ Coverage available but not poolable
- Product available via associate

### Reliability

- Member of the Vienna Insurance Group (Rated A+ by S&P since 2013)
- Second largest composite insurer with a market share of 21.19%
- Ranked second in the life insurance market with a market share of 15.3% Services more than 2 million clients with approximately 4.2 million insurance contracts (of which over 900,000 are life insurance policies)
- Strategic partnerships with Ceska sporitelna (the biggest bank in the Czech Republic) and with Ceska podnikatelska pojistovna (an affiliated company of Kooperativa)
- Notable recognition: 2nd for Best Czech Company, 1st Best Life Insurance Product, Best non-Life Insurer, 1st Customer-friendliest non-life Insurer

### Flexibility

- Provides wide range of group insurance solutions
- The possibility of tax relief in the case of employer contributions to employee life insurance
- Customized services for all company types and sizes
- Special conditions for non-life insurance of company and individuals

### Simplicity

- One defined point of contact for all local requests and inquiries, personalized service of Key account managers for your company
- Operative policy changes
- On-line platform: easy way how to manage your policy and payment