



# Network Partners Profile

RELIABILITY. FLEXIBILITY. SIMPLICITY. WE OFFER MORE THAN INSURANCE

## Groupama Phoenix – Greece

- Founded in 1928 (formerly Phoenix)
- Multiline insurer with a long experience in group insurance offering life, pension and health cover
- Distribution organization: brokers and exclusive agents
- Member of the Swiss Life Network since 2009

### Coverages & Products

#### Types of Employee Benefits

- ★ Group life insurance
- ★ Permanent total disability due to accident or sickness (rider)
- ★ Accidental death (rider)
- ★ Group health & medical expenses
- ★ Hospitalisation indemnity
- ★ Loss of income
- ❖ Old age pension / lump sum

#### Financial Products

- Deposit administration funds

- ★ Coverage available and poolable
- ❖ Coverage available but not poolable
- Product available

### Reliability

- Belongs to the French Insurance Group Groupama
- Company of reference in the French employee benefits market (ranks 10th in the market with 8% market share)
- Long-standing client relationship of 11 years on average and 92% client retention rate

### Flexibility

- Tailor-made health and life group insurance plans according to client's needs
- Direct payment to providers of medical services (hospitals, doctors, diagnostics clubs), discount prices for not-covered diagnostics tests

### Simplicity

- One dedicated multi-language point of contact
- 24 hour health line