# Network Partners Profile



RELIABILITY. FLEXIBILITY. SIMPLICITY. WE OFFER MORE THAN INSURANCE

## Una Seguros – Portugal

- · Founded in 1920 (formerly GAN Portugal)
- · Offers a full range of solutions and services for life, pension and health cover
- Works with all major brokers present in the Portuguese market (about 40 brokers). The brokers representing about 95% of the business (and the remaining 5% are direct clients)
- · Has 40 agencies and service centers covering the entire territory
- · Member of the Swiss Life Network since 2004

### Coverages & Products

#### Types of Employee Benefits

- ★ Group life
- ★ Total & permanent disability (lump sum rider)
- ★ Accidental death & dismemberment (rider)
- ★ Traffic accidental death (rider)
- **★** Medical
- Old age pension / lump sum

#### Financial Products

- ☑ Pension funds / group retirement plans
- ✓ Medium / long-term investment solutions

- ★ Coverage available and poolable
- Coverage available but not poolable
- ✓ Product available

## Reliability

- · Belongs to China Tianying Inc.
- Company of reference in the employee benefits market

## Flexibility

- Compulsory and voluntary Employee Benefit cover: Death, Disability, Accident, Medical and Retirement
- Tailor made solutions and Employee Benefits integrated solutions
- Strong know-how and experience in the corporate Clients segment
- Profit sharing for all groups: over 200 lives – Individual accounts; under 200 lives – Local pool with a stop loss system
- Compensation scheme to cover profit sharing losses in the event of transferring a Group Life contract from a competitor

## Simplicity

- Dynamic online portal for selfadministration
- · Personal and dedicated service